

# The Vizi Compensation Plan

## Our Program Provides Fun Ways to Earn!

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# An Overview of the Vizi Vision

Vizi365 is all about the love of pictures! Who doesn't like to look at pictures? Social media abounds with picture-sharing platforms. Furthermore, the world's increasing dependence on online shopping, entertainment and education gives way to increased web development which means an increased need for a constant supply of new pictures to utilize in web design and other creative endeavors.

Vizi365 aims to present a new, fun and engaging culture of contests, prizes, voting, royalties, sales, team building and commissions. Our first step is the Photo Contests open to all of our Affiliates.

Upon registering with Vizi365, Affiliates purchase their first **Business Center** which is a forced 2x8 matrix. Vizi Affiliates can then enter our Photo Contests and vie for **Contest Prizes** and vote for winners. Accepted submissions will become part of Vizi Stock and sold for **Royalties**. Winning submissions will be published in digital ViziMagazines and sold as part of our unique ViziMagazines. Products for Affiliates to sell to Retail Customers for **Retail Sales Commissions** are our ViziMagazines and our Individual Images, all found in ViziStock. Team building will fill up the Affiliates' Business Centers and, along with meeting Minimum Sales Requirements, is one way Affiliates qualify for **Business Center Commissions**. Finally, Affiliates can go further and qualify for **Additional Business Centers** for additional Business Center Commissions.

Your Life. Your Visual Zings. All Year Long

# First Way to Earn with Vizi365: Photo Contests

## When, Who and Types of Contests

Every week, Vizi365 will begin a photography contest open to all Vizi Affiliates. During the first full week of each month, the contest will be the ViziLook Contest. During the other weeks of the month, the contest will be ViziSparkle Contests. Affiliates can upload one digital entry per contest. Each picture must be the Affiliate's original photo or the Affiliate must have permission to submit the picture. See the Vizi Contest Rules for more information. Further information about submissions can be found in the Submission Agreement listed on the Legal Documents page of Vizi365.com.

Note: You must be a Vizi Affiliate to enter Vizi Contests.

The ViziLook Contests are for general/random pictures, and our ViziSparkle Contests are for pictures related to a theme (announced in advance). Each ViziContest has 25 winners, determined by Affiliate vote.

## Prizes

Prizes awarded to winners are as follows: Grand Winners (one per contest) receive \$365.00. All other winners (24 per contest) receive \$20.00 each. Payout of prizes will be done on a monthly basis, alongside the other commissions and bonuses.

## Contest Schedule

Each ViziContest period lasts for 8 weeks and is broken down as follows:

- During Week One & Two, Vizi365 accepts submissions to the contest.
  - ViziLook Contests accept all types of original pictures that don't violate our submission policies (review our Contest Rules for further information).
  - ViziSparkle Contests accept original pictures that incorporate the theme of the contest (themes will be announced at least two months in advance).
  - As submissions are uploaded to either contest, Vizi365 will accept or decline each submission, depending on whether the submissions adhere to the Contest Rules and/or the theme of ViziSparkle contests. (Vizi365 retains the right to decline submissions for any reason.)
- During Week Three & Four, Vizi365 will choose the best 100 submissions for each contest and prepare them for Affiliate Vote.
- During Week Five & Six, Affiliates will vote for favorite pictures from each contest.
  - Unranked Affiliates, Silver Executives and Gold Executives will have one vote per contest. Platinum Executives will have two votes per contest; Ruby Executives,

three; Sapphire Executives, four; Emerald Executives, five and Diamond Executives, six.

- Affiliates can't vote for their own submissions.
- During Week Seven & Eight, Vizi365 will determine winners based on Affiliate votes.
  - All winners will be called ViziStars, but first place winners will also be called Grand Winners and will be featured on the front cover of the ViziMagazine created for each respective contest.
    - The twenty-five winners for each contest will be published in digital ViziMagazines: ViziLook Magazines for winners of ViziLook Contests and ViziSparkle Magazines for winners of ViziSparkle Contests. Each ViziMagazine will also come with downloadable files for the 25 winners.
- A day after the end of the Eighth Week, new Vizi products are put up for sale in ViziStock.
  - New ViziLook and ViziSparkle Magazines will be added to ViziStock.
  - All accepted submissions, both winners and non-winners, will also be posted in ViziStock to be sold as Individual Images.

The chart below will illustrate.

<b>Contest Submission (Week 1-2)</b>	<b>Preparation for Voting (Week 3 - 4)</b>	<b>Voting Period (Week 5 - 6)</b>	<b>Organization and Publication (Week 7 - 8)</b>	<b>Vizi Products Put Up for Sale (Day after Week 8)</b>
Affiliates submit random entries to the ViziLook Contest and themed entries to the ViziSparkle Contest (one submission per contest per Affiliate).  Corp accepts or declines submissions.	Corp chooses best 100 submissions for each contest and prepares for Affiliate voting.	Affiliates vote for their favorite picture (number of votes allowed per Affiliate varies depending on rank).	25 winners for each contest are confirmed.  Corp publishes ViziMagazines.  Affiliates who submitted winning photos are informed.	New ViziMagazines are put up for sale in ViziStock.  All individual photos are posted in ViziStock for individual sale.

## Second Way to Earn with Vizi365: Vizi Royalties

All accepted submissions to Vizi365 contests, whether they won prizes or they didn't, will be added to ViziStock on the day after the end of each ViziContest period.

Submissions entered during the first week of January will be posted in ViziStock 8 weeks later.

When photos are added to ViziStock, they go up for sale as Individual Images. Our growing base of buyers from all over will then see the photos and be able to purchase as many photos they wish.

Affiliates will earn 50 cents every time someone buys their photo as Individual Images (whether individually or as part of a package or as part of a package subscription) through ViziStock via the Vizi365 website.

Note: Images sold as part of a ViziMagazine will not generate royalties since Affiliates whose pictures are in a ViziMagazine have won a contest prize.

# Third Way to Earn with Vizi365: Retail Sales Commissions

The products offered by Vizi365 are **Individual Images** and our unique **ViziMagazines** (which include 25 downloadable photos). All products can be found in ViziStock. Package plans and subscriptions are also available, both for the magazines and individual images.

## Types of Products

There are three categories of products: Individual, Package and Subscription.

**Individual Products:** Individual Images (II) and Individual Magazines (IM) refer to the one-time sale of one photo or one ViziMagazine.

**Product Packages:** Photo Packages (PP) and Magazine Packages (MP) refer to the one-time purchase of a certain number of photos or magazines.

**Product Subscriptions:** Photo Subscriptions (PS) and Magazine Subscriptions (MS) refer to monthly subscriptions to a certain number of photos or magazines.

## The Vizi Subscription Process:

Because customers will not want to purchase the exact same Individual Image(s) or ViziMagazine(s) each time a subscription is renewed, the process for subscribing to Vizi products is a little different from how subscriptions are normally handled.

When a customer purchases a subscription for a certain number of products from ViziStock, either images or magazines, they receive credit for the number of products they paid for. Upon receiving credit, customers have the option of choosing, right away, all the specific products they wish to purchase, or they can use some of the credit and keep the remaining credit to be used at a later date. When the subscription renews the following month, the same number of product credit is added to the customer's account. If the customer does not proceed with choosing the specific products right away, the credit carries over subsequent months. This credit never expires.

Unused credit can accumulate until there are enough credit for four (4) subscriptions (meaning 4 times the number of products in the subscription.) If the number of credit a customer has reaches 4 times the number of a subscription, the customer can continue to subscribe if at least 75% of the credit has been redeemed. However, if 75% of the credit has not been redeemed, the subscription will be suspended, and the customer will not be able to purchase more products of the same category. When the customer has used up at least 75% of the credit after a suspended subscription, the customer can then purchase additional individual products, packages or subscriptions.

### Examples:

#### **Purchase of a Photo Subscription to ten Individual Images (PS10)**

The customer will receive credit for 10 images every month. If none of the credit

is redeemed, the customer can continue to pay for monthly renewals of PS10 until there is credit for 40 images. If 75% of the credit is not redeemed, the subscription will be suspended and the customer will not be able to purchase a new Individual Image, a Photo Package or a new Photo Subscription until 75% of the accumulated credit has been redeemed. The customer will be able to, however, purchase individual ViziMagazines, Magazine Packages or Magazine Subscriptions.

**.Purchase of a Magazine Subscription to two Individual Magazines (MS2)**

The customer will receive credit for 2 magazines every month. If none of the credit is redeemed, the customer can continue to pay for monthly renewals of MS2 until there is credit for 8 magazines. If 75% of the credit is not redeemed, the subscription will be suspended and the customer will not be able to purchase a new Individual Magazine, a Magazine Package or a new Magazine Subscription until 75% of the accumulated credit has been redeemed. The customer will be able to, however, purchase Individual Images, Photo Packages or Photo Subscriptions.

## Selling Products through ViziStock

To qualify for all of the possible Business Center Commissions (discussed further in the next section), Affiliates must generate sales by selling products, packages and/or subscriptions to Retail Customers.

Retail Customers are defined as thus: Customers who are not Affiliates, who purchase or subscribe to Vizi365 products.

In selling Vizi365 products, in addition to qualifying for full Business Center Commissions, Affiliates also earn Retail Sales Commissions (RSC) for products that are sold at retail prices to Retail Customers. RSC is calculated as follows: Affiliates get 80% of the difference between the Retail Price and the Business Volume for the product. The chart below, with just a few sample products/subscriptions will illustrate:

	Retail Price minus Business Volume	Difference	Affiliates get 80% of the difference
Sale of one Individual Image	\$10.00 - \$5.00	\$5.00	\$4.00
Sale of one ViziMagazine	\$30.00 - \$15.00	\$15.00	\$12.00
Sale of one Subscription to a ViziMagazine	\$29.00 - \$15.00	\$14.00/month	\$11.20 a month



## Fourth Way to Earn with Vizi365: Business Center Commissions

Each Affiliate starts by registering for a Business Center at an annual cost of \$79.95. After this step, Affiliates can build business organizations consisting of eight levels of Affiliates in a forced 2x8 matrix.

There are two ways to earn from a Business Center: 1) Sales and 2) Building a sales organization.

- Part One: SALES: To receive all of the Business Center Commissions (BCC) that the Affiliate qualifies for, Affiliates must sell a minimum amount of Vizi365 products as discussed below.
  - Affiliates must meet the Minimum Sales Requirement at least once to receive their first Business Center Commissions.
  - After the Minimum Sales Requirement is met for the first time, Affiliates must continue to meet the MSR every month to qualify for all of the Business Center Commissions from the Business Volume (BV) of sales, subscriptions and/or purchases generated by Affiliates on Levels 2 and 4 of their Business Centers.
    - Sales will qualify Affiliates for full Business Center Commissions from Levels 6 and 8 if they also qualify by having sponsored other Affiliates (explained below).
- Part Two: BUILDING A SALES ORGANIZATION: Building a sales organization qualifies Affiliates for commissions from the Business Volume (BV) cost of sales, subscriptions and/or purchases generated by Affiliates on Levels 6 and 8 of their Business Centers, depending on how many people they have sponsored..

### Part One: How does an Affiliate qualify for all of their Business Center Commissions with sales?

The first way Affiliates qualify for all of their Business Center Commissions (BCC) is by selling a certain level of Vizi365 products every month, called the Minimum Sales Requirement (MSR).

For Affiliates with one Business Center, the monthly Minimum Sales Requirement is at least \$40.00 in total sales. Any combination of products, packages and magazines can be sold to achieve the \$40.00 in sales.

At least \$25.00 of the monthly sales must be made to Retail Customers. Affiliates can, if they desire to, generate part of the MSR by making purchases for personal use, called Affiliate Personal Purchase (APP).

The Minimum Sales Requirement must be met at least once before an Affiliate can receive Business Center Commissions for the first time.

After the MSR is met for the first time, Affiliates receive 75% of the Business Center Commissions generated each month (explained below). To receive 100% of their BCC instead, Affiliates must meet MSR that month.

Example: During a certain month, Affiliate C's Business Center generates a total of \$24.00 in BCC from the Business Volume of sales and purchases made by Affiliates on Levels 2 and 4 of her Business Center.

- Affiliate C receives a commission check for 75% which comes to \$18.00 (\$24.00 x 75%).
- If Affiliate C meets MSR as explained above, "C" will get a commission check for all of the Business Center Commissions: \$24.00 .

## Part Two: How does an Affiliate qualify for Business Center Commissions by building a sales organization?

Affiliates can build a sales organization by sponsoring other people who want to become Affiliates too. The Vizi365 Business Center is a **forced 2X8 matrix**. That means there are only two front positions for each Business Center.

**Appendix A** explains what a forced 2X8 matrix is.

After Affiliates achieve the required Minimum Sales Requirement (MSR) as explained above, they can qualify to receive all of the Business Center Commissions from the Business Volume of sales, subscriptions or purchases generated by Affiliates on their even levels (Levels 2, 4, 6 and 8) as follows:

- From Level 2, Affiliates earn 7.5% (if MSR is not met) or 10% (if MSR is met) from the Business Volume of sales, purchases and/or subscriptions generated by the Affiliates on the level.
- From Level 4, Affiliates earn 1.88% (if MSR is not met) or 2.5% (if MSR is met) from the Business Volume of sales, purchases and/or subscriptions generated by the Affiliates on the level.

To earn Business Center Commissions from Level 6, Affiliates must sponsor at least one Affiliate into Vizi365.

- With one sponsored Affiliate, Affiliates become Silver Executives. From the Business Volume of sales, purchases and/or subscriptions generated by the Affiliates on Level 6, Silver Executives earn 1.88% (if MSR is not met) or 2.5% (if MSR is met).

To earn Business Center Commissions from Level 8, Affiliates must sponsor at least two Affiliates into Vizi365.

- With two sponsored Affiliates, Affiliates become Gold Executives. From the Business Volume of sales, purchases and/or subscriptions generated by the Affiliates on Level 8, Gold Executives earn 52% (if MSR is not met) or 65% (if MSR is met)

The following chart will illustrate:

<b>Level</b>	<b># of Sponsored Affiliates required</b>	<b># of Affiliates on Level</b>	<b>Pay-out per level (if MSR is not met)</b>	<b>Pay-out per level (if MSR is met)</b>
1	0	2	0%	0%
2	0	4	7.5%	10%
3	0	8	0%	0%
4	0	16	1.88%	2.5%
5	0	32	0	0
6	1	64	1.88%	2.5%
7	1	128	0	0
8	2	256	52%	65%

**Appendix C includes an illustration on how commissions are figured out.**

**Appendix D illustrates how a forced 2x8 matrix is filled.**

# Fifth Way to Earn with Vizi365: Additional Business Centers

## (For Affiliates wanting more than one Business Center)

Even though Gold Affiliates earn Business Center Commissions from their whole Business Center, they don't have to stop there. Affiliates can continue to sponsor more Affiliates and qualify for additional Business Centers. Having more Business Centers can mean more Business Center Commissions.

Sponsoring more than two Affiliates creates spillover (explained in Appendix B) and provides an opportunity for extra income.

## Achieving Ranks Beyond Gold

### Becoming Platinum Executives

Gold Executives can choose to continue to build their sales organization. If at least ten (10) of their personally sponsored Affiliates have become Gold Executives themselves, Gold Executives become Platinum Executives.

Platinum Executives have the option of purchasing an additional Business Center for an annual cost of \$79.95 to own a total of two Business Centers.

With a second Business Center, and upon meeting Minimum Sales Requirements, Platinum Executives can qualify for Business Center Commissions from Levels 2, 4, 6 and 8 of both Business Centers. **\*See guidelines below.**

### Becoming Ruby Executives

Platinum Executives can choose to continue to build their sales organization. If at least twenty (20) of their personally sponsored Affiliates have become Gold Executives and at least two of these personally sponsored Affiliates have become Platinum Executives, Platinum Executives become Ruby Executives.

Ruby Executives have the option of purchasing an additional Business Center for an annual cost of \$79.95 to own a total of three Business Centers.

With a third Business Center, and upon meeting Minimum Sales Requirements, Ruby Executives can qualify for Business Center Commissions from Levels 2, 4, 6 and 8 of all three Business Centers. **\*See guidelines below.**

## Becoming Sapphire Executives

Ruby Executives can choose to continue to build their sales organization. If at least forty (40) of their personally sponsored Affiliates have become Gold Executives and at least four of these personally sponsored Affiliates have become Platinum Executives, Ruby Executives become Sapphire Executives.

Sapphire Executives have the option of purchasing an additional Business Center for an annual cost of \$79.95 to own a total of four Business Centers.

With a fourth Business Center, and upon meeting Minimum Sales Requirements, Sapphire Executives can qualify for Business Center Commissions from Levels 2, 4, 6 and 8 of all four Business Centers. **\*See guidelines below.**

## Becoming Emerald Executives

Sapphire Executives can choose to continue to build their sales organization. If at least sixty (60) of their personally sponsored Affiliates have become Gold Executives and at least six of these personally sponsored Affiliates have become Platinum Executives, Sapphire Executives become Emerald Executives.

Emerald Executives have the option of purchasing an additional Business Center for an annual cost of \$79.95 to own a total of five Business Centers.

With a fifth Business Center, and upon meeting Minimum Sales Requirements, Emerald Executives can qualify for Business Center Commissions from Levels 2, 4, 6 and 8 of all five Business Centers. **\*See guidelines below.**

## Becoming Diamond Executives

Sapphire Executives can choose to continue to build their sales organization. If at least eighty (80) of their personally sponsored Affiliates are Gold Executives and at least eight of these personally sponsored Affiliates are Platinum Executives, Sapphire Executives become Diamond Executives.

Diamond Executives have the option of purchasing an additional Business Center for an annual cost of \$79.95 to own a total of six Business Centers.

With a sixth Business Center, and upon meeting Minimum Sales Requirements, Platinum Executives can qualify for Business Center Commissions from Levels 2, 4, 6 and 8 of all six Business Centers. **\*See guidelines below.**

# How to Qualify for Business Center Commissions from Additional Business Centers

With each additional Business Center, there are guidelines that apply to each Business Center.

## Guideline One: Sponsoring Additional Affiliates

To move up in rank and to qualify for purchasing additional Business Centers, Affiliates continue to use the link that they received when they bought their first Business Center to sponsor additional Affiliates into their Business Centers.

All sponsored Affiliates are placed into the first available spot within the first Business Center unless placement is specified within a different Business Center.

If Affiliates want a sponsored Affiliate to be placed into a different Business Center, they can use the Holding Tank in the Affiliate Back Office to designate which Business Center they want their new Affiliates to be placed in. Once determined, the new Affiliate will be placed in the first available spot within the specified Business Center.

## Guideline Two: Qualifying through Sales and Purchases

To secure full Business Center Commissions from all purchased Business Centers, Affiliates must continue to generate the Minimum Sales Requirement (MSR) of \$40 for each Business Center owned, with at least \$25 of the sales per Business Center being sold to Retail Customers.

This chart illustrates.

	Two Business Centers	Three Business Centers	Four Business Centers	Five Business Centers	Six Business Centers
Overall Total Minimum Sales Required (MSR) (\$40 per Business Center)	\$80	\$120	\$160	\$200	\$240
Minimum Retail Sales Required (\$25 per Business Center)	\$50	\$75	\$100	\$125	\$150

## QUALIFYING TO RECEIVE ALL OF THE POTENTIAL BUSINESS CENTER COMMISSIONS

Affiliates with more than one Business Center receive 75% of the total Business Center Commissions accumulated each month. To receive 100% of the Business Center Commissions generated, Affiliates must meet MSR for the month.

Example 1: Affiliate G, who has two Business Centers, generates \$80 in sales with more than \$50 having been sold to Retail Customers. This meets the overall required MSR for two Business Centers. Affiliate G will receive 100% of the Total Business Center Commissions accumulated from Business Centers 1 and 2.

Example 2: Affiliate K, who has three Business Centers, generates \$100 in sales during a particular month. He has not met the total overall MSR for three Business Centers. Affiliate K will receive 75% of the Total Business Center Commissions accumulated from Business Centers 1, 2 and 3..

## Guideline Three: Distribution of Business Volume amongst Centers

The Business Volume (BV) of the total sales generated to qualify for Business Center Commissions from Business Centers One through Six will be apportioned among however many Business Centers each Affiliate owns. The specific amount of BV generated will depend on the particular products sold to meet MSR.

If an Affiliate owns two Business Centers and generates a total of Business Volume of \$60 from sales, each Business Center will be credited with \$30 (\$60/2). If the Affiliate owns three Business Centers, each Business Center will be credited with \$20 (\$60/3). If the Affiliate owns four Business Centers, each Center will be credited with \$15 (\$60/4). And so forth and so on.

NOTE: The appropriation of Business Volume amongst however many Centers an Affiliate has happens whether or not the Affiliate meets MSR for the month. .

The chart below illustrates.

Total BV Generated	BV Credited to each of Two Centers	BV credited to each of Three Centers	BV credited to each of Four Centers	BV credited to each of Five Centers	BV Credited to each of Six Centers
\$50.00	\$25.00	\$16.67	\$12.50	\$10.00	\$8.33
\$80.00	\$40.00	\$26.67	\$20.00	\$16.00	\$13.33
\$120.00	\$60.00	\$40.00	\$30.00	\$24.00	\$20.00

## Vizi365 Rank Levels and Perks

The chart below explains all the requirements for each Rank in Vizi365, and lists the perks that Affiliates at each Rank have.

### PERKS FOR ALL AFFILIATES

- All Affiliates can submit entries to Vizi Contests, one submission per contest.
- All Affiliates earn a 50 cent royalty each time someone buys their pictures through ViziStock.
- All Affiliates earn Retail Sales Commissions from each sale made to Retail Customers.
- All Affiliates can purchase Vizi products at the lower Business Volume cost.
- All Affiliates can build teams by sponsoring other Affiliates into their Business Centers.

Rank	How Achieved	Levels from which Business Center Commissions are Calculated	Perks in addition to the above perks:
Affiliate	Purchase a Business Center (at an annual cost of \$79.95).	Get Paid from Levels 2 and 4	Can vote for one winner per contest.
Silver Executive	Personally sponsor one (1) Active* Affiliate	Get Paid from Levels 2, 4 and 6	Same as above.
Gold Executive	Personally sponsor two (2) Active* Affiliates	<b>Full Business Center</b> Get Paid from Levels 2, 4, 6 and 8	Same as above.
Platinum Executive	Personally sponsor ten (10) Active* Gold Executives	<b>Two Full Business Centers</b>	Can purchase one additional Business Center at an annual cost of \$79.95 for a total of two Business Centers.  Can vote for two winners per contest.
Ruby Executive	Personally sponsor twenty (20) Active* Gold Executives with at least two (2) Active* Platinum Executives.	<b>Three Full Business Centers</b>	Can purchase one additional Business Center at an annual cost of \$79.95 for a total of three Business Centers.  Can vote for three winners per contest.



Sapphire Executive	Personally sponsor forty (40) Active* Gold Executives with at least four (4) Active* Platinum Executives.	<b>Four Full Business Centers</b>	Can purchase one additional Business Center at an annual cost of \$79.95 for a total of four Business Centers.  Can vote for four winners per contest.
Emerald Executive	Personally sponsor sixty (60) Active* Gold Executives with at least six (6) Active* Platinum Executives.	<b>Five Full Business Centers</b>	Can purchase one additional Business Center at an annual cost of \$79.95 for a total of five Business Centers.  Can vote for five winners per contest.
Diamond Executive	Personally sponsor eighty (80) Active* Gold Executives with at least eight (8) Active* Platinum Executives.	<b>Six Full Business Centers</b>	Can purchase one additional Business Center at an annual cost of \$79.95 for a total of six Business Centers.  Can vote for six winners per contest.

\*For the purpose of Rank Advancement and Maintenance, Active Affiliates refer to Affiliates who have purchased, and are renewing, at least one Business Center. An Active Gold Executive, for example, has two personally sponsored Affiliates who have purchased or renewed their respective Business Centers. If one of the personally sponsored Affiliates cancels their account or does not renew their Business Center, the Gold Executive, now with just one personally sponsored Active Affiliate, then becomes an Active Silver Executive.

## Appendix A: What is a forced 2x8 matrix?

There are two parts to this question.

First, what is a 2X8 matrix?

The first part of a 2x8 matrix (the number “2”) means that there are exactly two positions on the first level for each Affiliate.

So, when Affiliate X signs up, he has two positions on his first level. These two positions, in turn, have two positions on their respective first levels which translates to four positions on the second level of Affiliate X's matrix.

The four positions, in turn, have two positions on their respective first levels which translates to eight positions on the third level of Affiliate X's matrix.

And so on.

The second part of a 2x8 matrix (the number “8”) means that there are eight levels in the matrix.

Level	Number of Positions
1	2
2	4 (2 x 2)
3	8 (4 x 2)
4	16 (8 x 2)
5	32 (16 x 2)
6	64 (32 x 2)
7	128 (64 x 2)
8	256 (128 x 2)

Second, what is a forced matrix?

A forced matrix means that each Affiliate will be placed in the first available spot in the matrix, starting from the top to the bottom, from the left to the right.

In other words, when an Affiliate is sponsored, he/she will be placed in the matrix under the Affiliate who sponsored them, in the first vacant position available.

It can be on the first level, immediately under the Affiliate, or it can be elsewhere in the Affiliate's matrix, depending on whether or not there are people already in the matrix.

How can there be people already in the matrix if an Affiliate has not begun to build her sales team? This is explained in Appendix B.

## Appendix B: What is a Spillover?

As explained in Appendix A, our 2x8 forced matrix means that there are only two people on the first level of each Affiliate's matrix.

What happens if an Affiliate sponsors more than two people?

- In an empty matrix, the first two people will be placed on the first level of the Affiliate who sponsored them.
- The third person, however, will be placed on a different level, The third person “spills over” onto the next level.
- Because our matrix is a **forced matrix**, the third person will be placed in the next available position, wherever the first vacancy occurs, going from the top to the bottom, from the left to the right.

Sometimes, when a new Affiliate starts his matrix, he will find people already in his matrix. These people have spilled over into his matrix from Affiliates who are in the company matrix above the new Affiliate, who have sponsored more than two people.

The new Affiliate is not responsible for mentoring the people that have been placed in his matrix due to spillover. Affiliates are responsible for mentoring the people that they have themselves personally sponsored.

If there are people already in the matrix of a new Affiliate, the people sponsored by the new Affiliate will then be placed in the new Affiliate's matrix in the next available position, starting from the top to the bottom, from the left to the right.

The new Affiliate is responsible for mentoring the people he has sponsored himself, wherever the sponsored Affiliates end up in the matrix. Even if the sponsored Affiliates are placed on the 3rd, 4th or even the 8th level of the new Affiliate's matrix.

The Business Volume of sales, purchases and subscriptions generated by spillovers onto an Affiliate's matrix will be included in the potential Business Center Commissions earned by the Affiliate **but** the spillovers do **not** count towards the number of Affiliates required for rank advancements. Moreover, for rank advancements, It doesn't matter **where** the sponsored Affiliates end up; what matters is the number of Affiliates that have been sponsored.

Spillover is illustrated further in Appendix D.

## Appendix C: How are commissions figured out?

If an Affiliate has met their **Minimum Sales Requirement (MSR)** during a given month,,**and** everyone in the Affiliate's Business Center has generated a total of \$20.00 in **Business Volume (BV)** whether earned as a result of selling Vizi products to Retail Customers or from their personal purchases, **and** the Affiliate's Business Center is completely full, this chart shows what the Affiliate will receive.

**DISCLAIMER:** This illustration is for example purposes only and does not in any way represent, project or guarantee the individual performance or income for any Affiliate. If **EVERY** Affiliate in your Business Center generates \$20.00 in Business Volume every month **AND** the Business Center is **COMPLETELY** full, **AND** the Affiliate has met his or her personal MSR, then commissions are figured out as follows:

Business Center Level	Number of Affiliates Per Level	Total BV Generated on Level	Potential Payout Per Level	Potential Total Payout
1	2	---	---	
<b>Get Paid on 2nd Level</b>	4	\$80.00 (4 X \$20.00)	\$8.00 (\$80.00 X 10%)	\$8.00
3	8	--	---	
<b>Get Paid on 4th Level</b>	16	\$320.00 (16 X \$20.00)	\$8.00 (\$320.00 X 2.5%)	\$16.00
5	32	---	---	
<b>Get Paid On 6th Level</b>	64	\$1,280.00 (64 X \$20.00)	\$32.00 (\$1,280.00 X 2.5%)	\$48.00
7	128	---	---	
<b>Get Paid On 8th Level</b>	256	\$5,120.00 (256 X \$20.00)	\$3,328.00 (\$5,120.00 X 65%)	\$3,376.00

**Again, this is for illustrative purposes only.** Vizi365 does not make any income claims as it all depends on the personal efforts of each Affiliate, whether the Business Center is completely full or not, and the actual amount of Business Volume generated by each Affiliate.

## Appendix D: How is a forced 2x8 matrix filled?

The illustrations below explain how a forced 2x8 matrix works.

Let's say you sign up as an Affiliate.

After you sign up as an Affiliate, you will be placed at the top of your own Business Center, which is a 2x8 forced matrix.

As an unranked Affiliate, after generating the Minimum Sales Requirement (MSR), you qualify to earn all Business Center Commissions from the BV generated by Affiliates on Levels 2 and 4 of your Business Center.

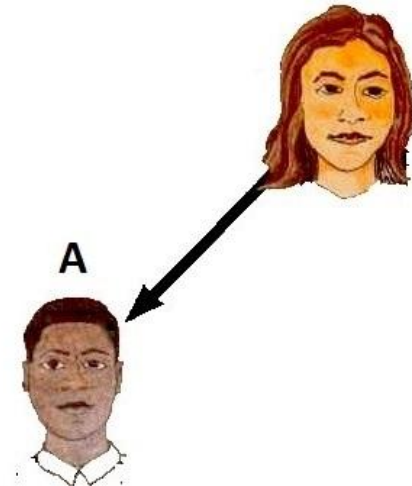
Below is what your Business Center will look like.



You sponsor your first person. Person A will be placed in the first available spot in your Business Center, starting from top to bottom, left to right.

You are now a Silver Executive and after generating MSR, you qualify to earn all the Business Center Commissions from the BV generated by Affiliates on Levels 2, 4 and 6 of your Business Center.

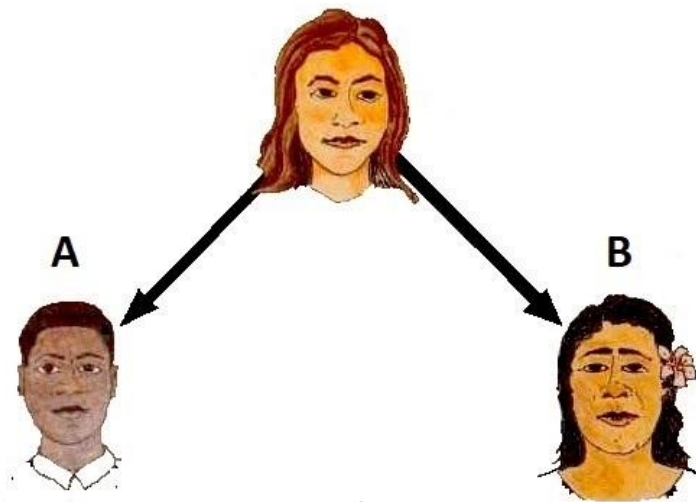
Below is what your Business Center will look like.



You sponsor your second person. Person B will be placed in the first available spot in your Business Center, starting from top to bottom, left to right. Both spots on your first Level are now filled.

You are now a Gold Executive and after generating MSR, you qualify to receive all Business Center Commissions from the BV generated by Affiliates on Levels 2, 4, 6 and 8 which is your full Business Center.

Below is what your Business Center will look like.





You sponsor your third person, resulting in a spillover. When you sponsor more than 2 people, there will be a spillover because there are only two positions in your first row.

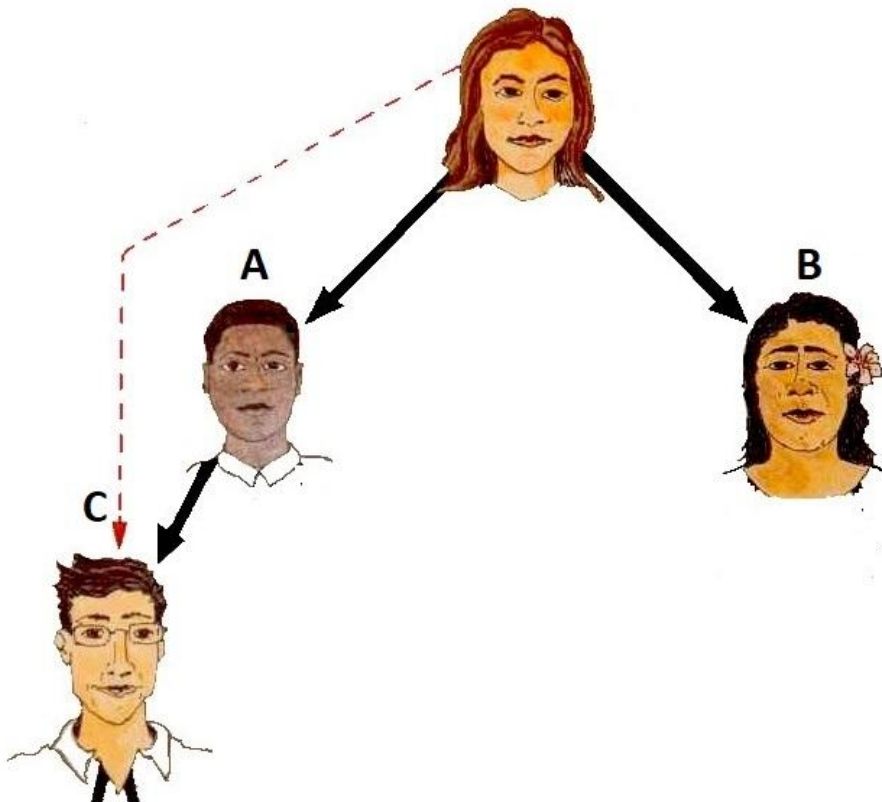
What is a spillover? What does that mean and how does it work? Spillover refers to the possibility of having new Affiliates placed under you by people above you in the Business Center (also called your upline). This is illustrated further in Appendix B.

Your third recruit, Person C will be placed in the next available spot in your Business Center, starting from top to bottom, left to right. That happens to be the first spot in the first Level of Person A's Business Center.

Even though Person C is placed under Person A as a spillover, Person C will be credited to you. You are still responsible for mentoring Person C.

Additionally, even with one person on the first level of Person A's Business Center, Person A is still an Unranked Affiliate, and, after generating MSR, Person A will qualify for Business Center Commissions from just Levels 2 and 4 of his Business Center.

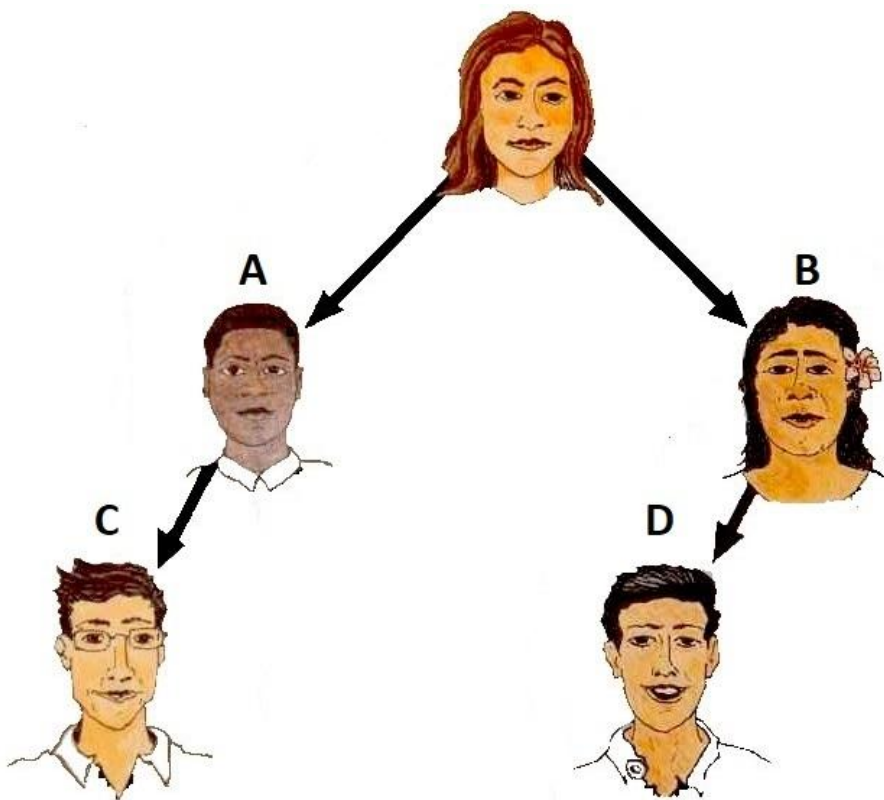
Below is what your Business Center will look like.



Person B sponsors her first person. Person A and Person B are not in the same Business Center. Person D will be placed in the first available spot in Person B's own Business Center, starting from the top to bottom, left to right.

Person B is now a Silver Executive and after generating MSR, Person B qualifies to receive all Business Center Commissions from the BV generated by Affiliates on Levels 2, 4 and 6 of her Business Center.

Below is what your Business Center will look like.

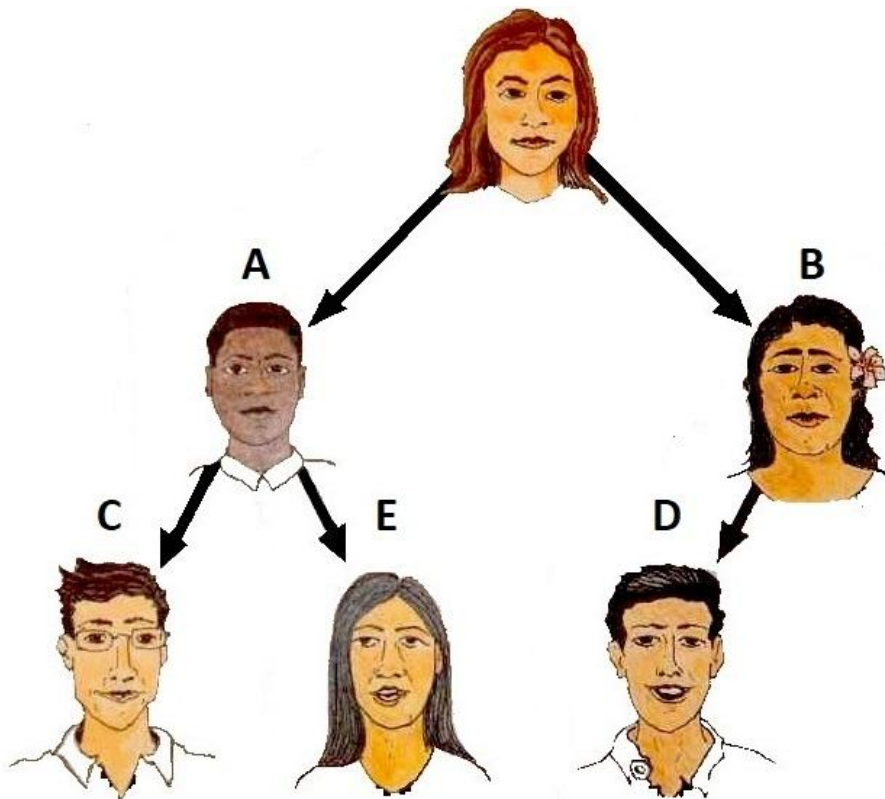


Person A sponsors his first person. Person E will be placed in the first available spot in Person A's own Business Center, starting from the top to bottom, left to right.

Person A is now a Silver Executive, and after generating MSR, Person A qualifies to receive all Business Center Commissions from the BV generated by Affiliates on Levels 2, 4 and 6 of his Business Center.

Note: The two people in Person A's Business Center doesn't mean that he has become a Gold Executive. Person A is credited with just the one person that he has sponsored. The other person, Person C, was sponsored by you and is credited to you.

Below is what your Business Center will look like.

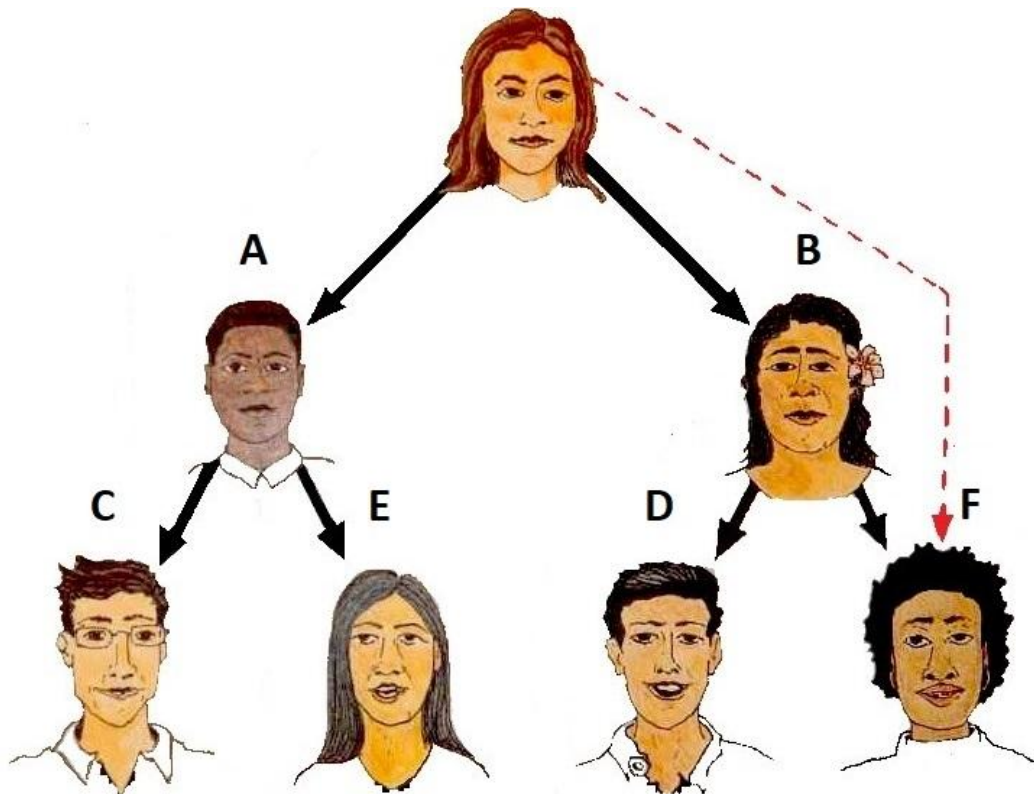


You sponsor your fourth person, resulting in another spillover. Person F will be placed in the first available spot in your Business Center, starting from the top to bottom, left to right. The spot happens to be under Person B, on the second position of her first Level. You remain responsible for mentoring Person F.

Person B is still a Silver Executive even though there are two people in her Business Center. After generating MSR, Person B is qualified to receive Business Center Commissions from the BV generated by Affiliates on just Levels 2, 4 and 6 of her Business Center.

All spots in your first two Levels are now filled.

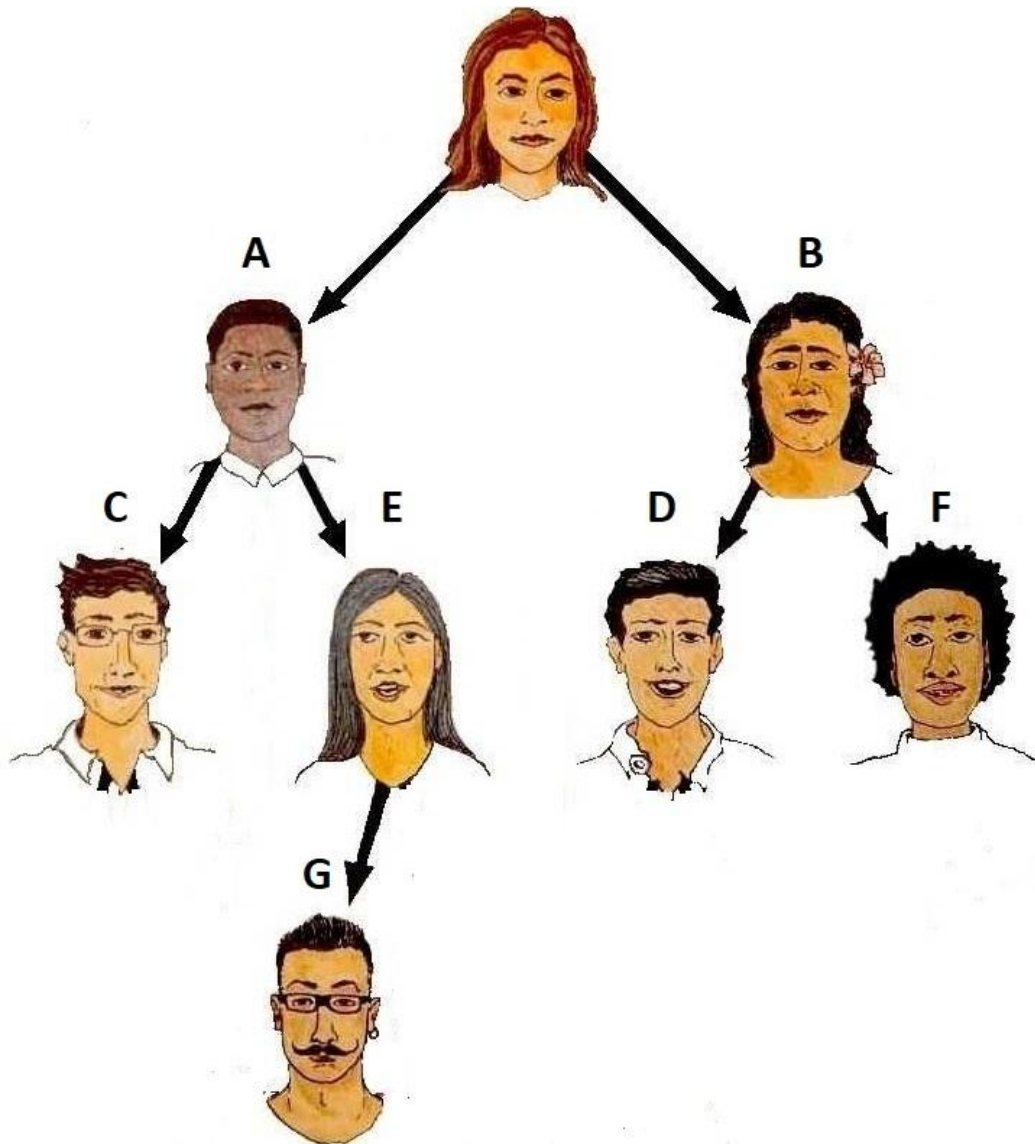
Below is what your Business Center will look like.



Person E sponsors her first person. Person G will be placed in the first available spot in Person E's own Business Center, starting from to bottom, left to right.

Person E is now a Silver Executive and after generating MSR, Person E qualifies to receive all Business Center Commissions from the BV generated by Affiliates on Levels 2, 4 and 6 of her Business Center.

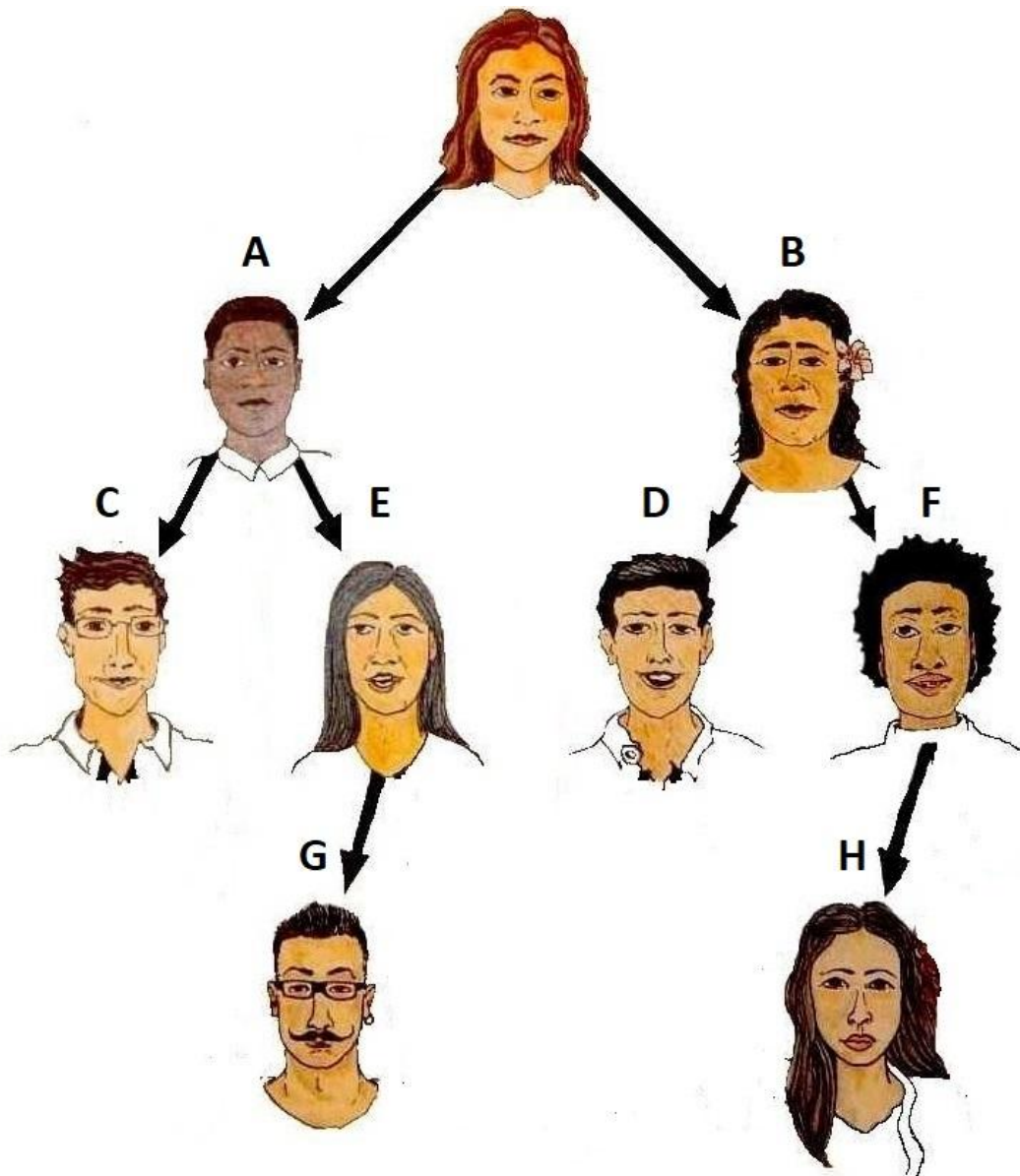
Below is what your Business Center will look like.



Person F sponsors her first person. Person H will be placed in the first available spot in Person F's own Business Center, starting from top to bottom, left to right.

Person F is now a Silver Executive. After generating MSR, Person F can now qualify for all Business Center Commissions from the BV generated by Affiliates on Levels 2, 4, and 6 of her Business Center.

Below is what your Business Center will look like.

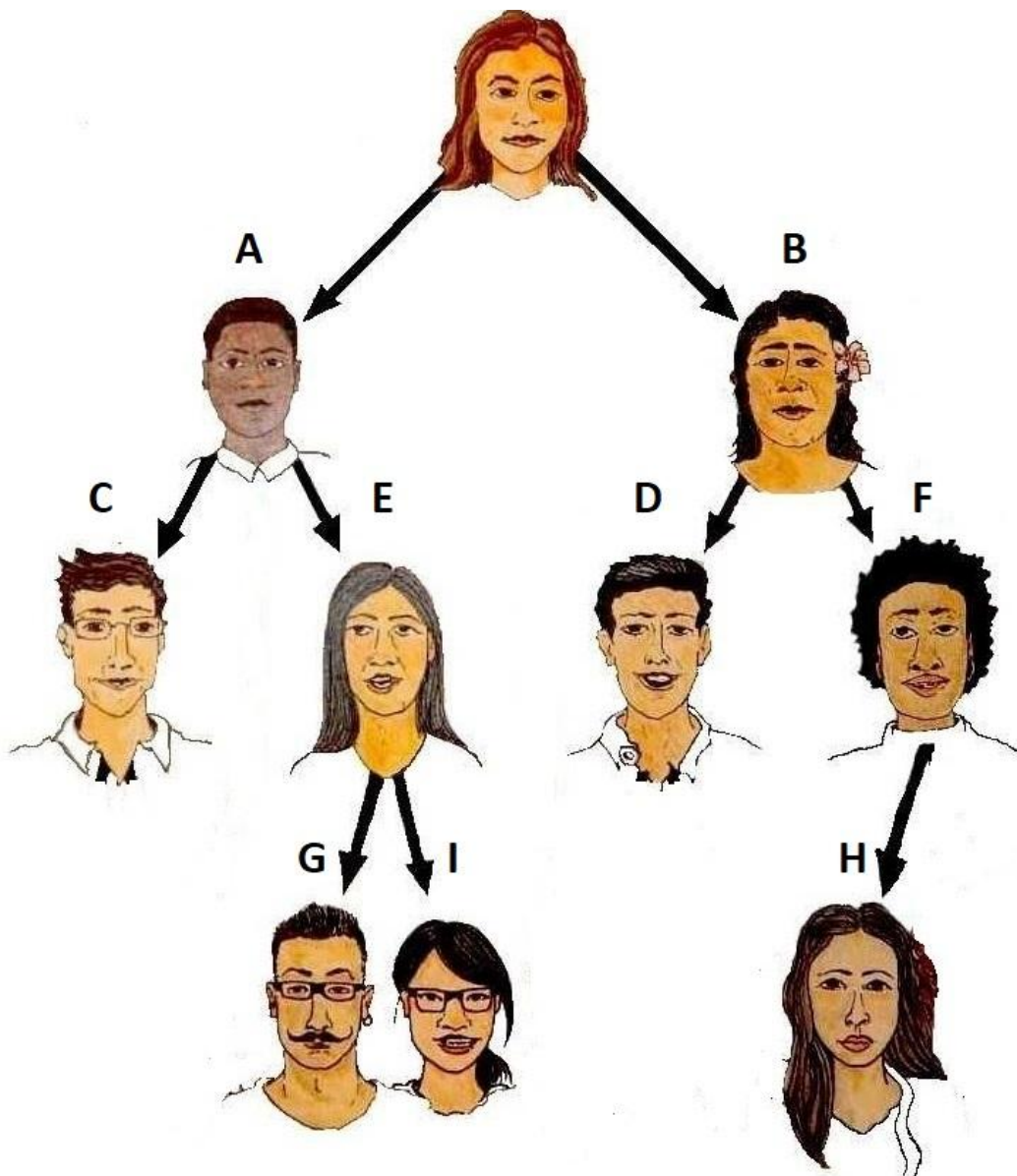




Person E sponsors her second person. Person I will be placed in the first available spot in Person E's own Business Center, starting from top to bottom, left to right. Both spots on Person E's first Level is now filled.

Person E is now a Gold Executive. After generating MSR, Person E qualifies to receive all Business Center Commissions from the BV generated by Affiliates on Levels 2, 4, 6 and 8, her full Business Center.

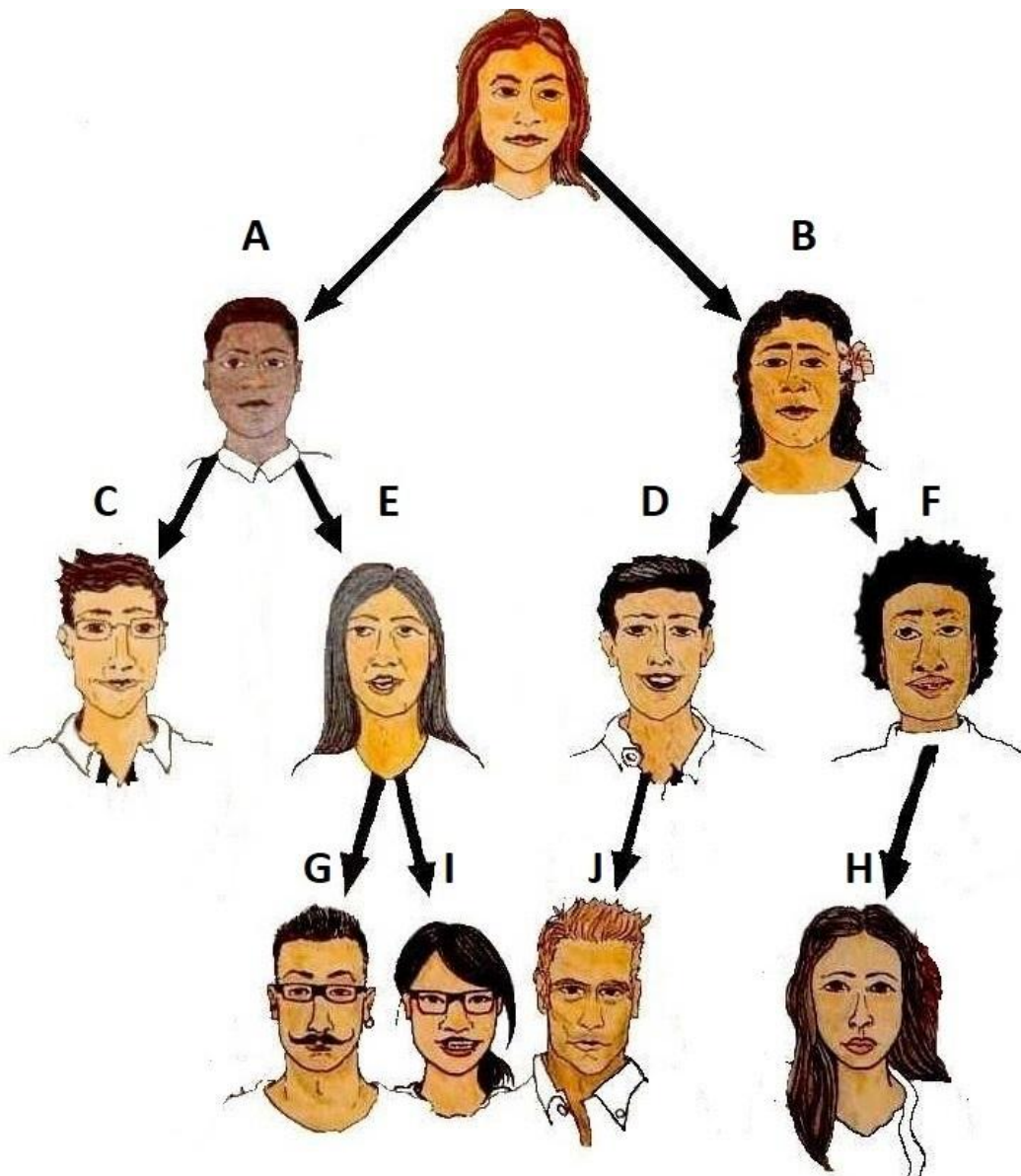
Below is what your Business Center will look like.



Person D sponsors his first person. Person J will be placed in the first available spot in Person D's own Business Center, starting from top to bottom, left to right.

Person D is now a Silver Executive. After generating MSR, Person D is now qualified to receive all Business Center Commissions from the BV generated by Affiliates on Levels 2, 4 and 6 of his Business Center.

Below is what your Business Center will look like.

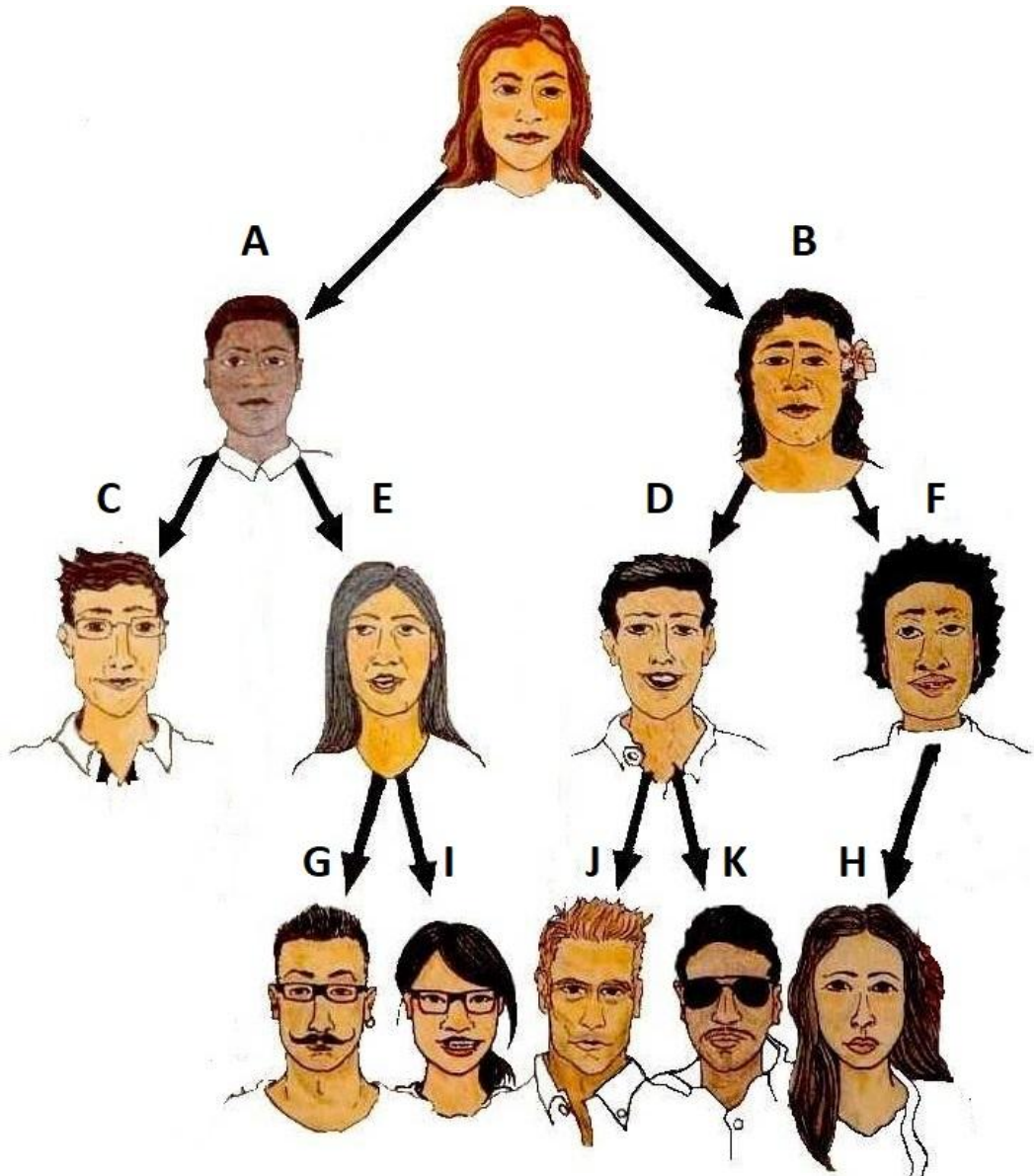




Person D sponsors his second person. Person K will be placed in the first available spot in Person D's own Business Center, starting from top to bottom, left to right. Both spots on Person D's first Level is now filled.

Person D is now a Gold Executive. After generating MSR, Person D qualifies for all Business Center Commissions from the BV generated by Affiliates on Levels 2, 4, 6 and 8, his full Business Center.

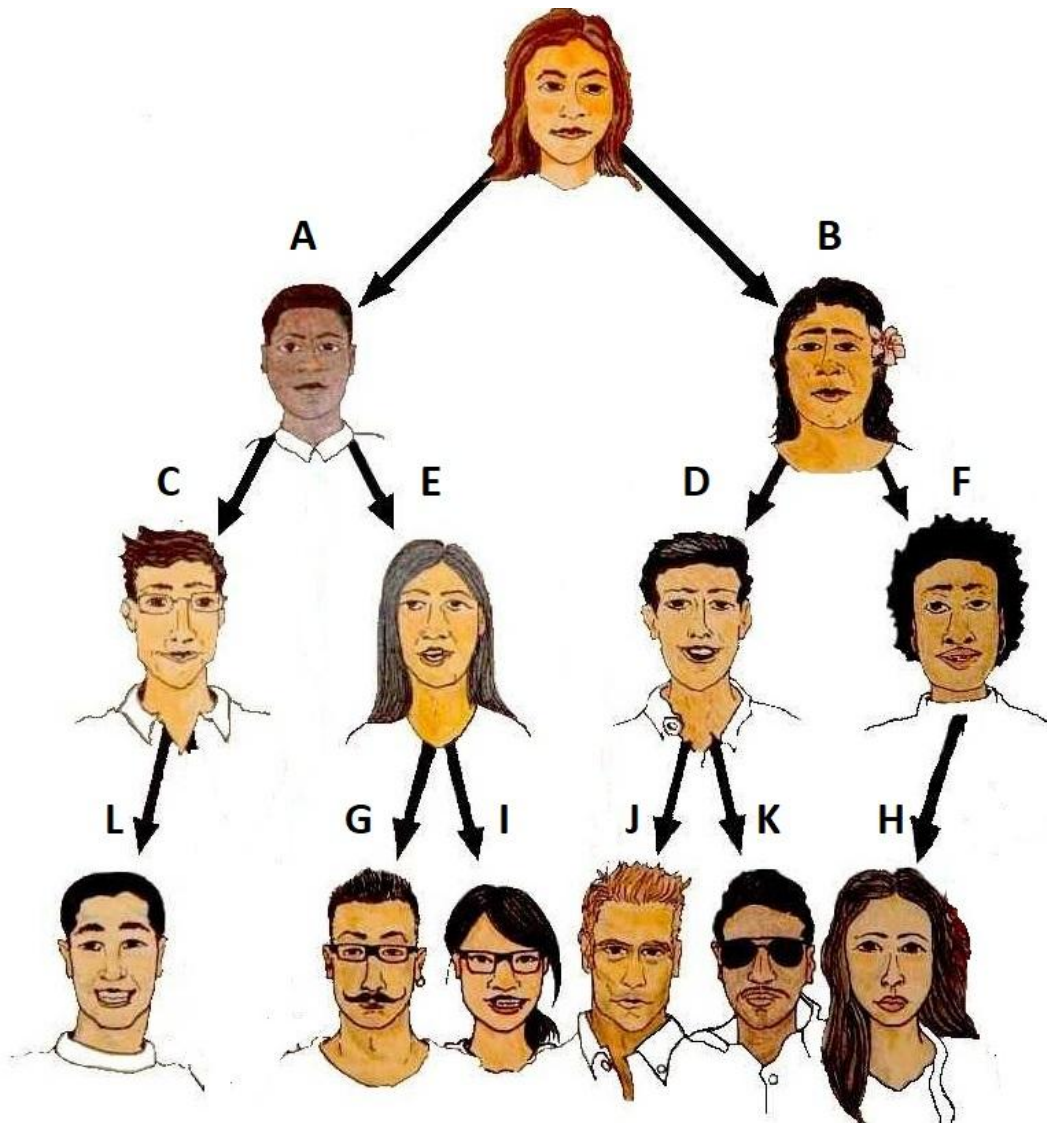
Below is what your Business Center will look like.



Person C sponsors his first person. Person L will be placed in the first available spot in Person C's own Business Center, starting from top to bottom, left to right.

Person C is now a Silver Executive. After generating MSR, Person C will qualify for all Business Center Commissions from the BV generated by Affiliates on Levels 2, 4 and 6 of his Business Center.

Below is what your Business Center will look like.



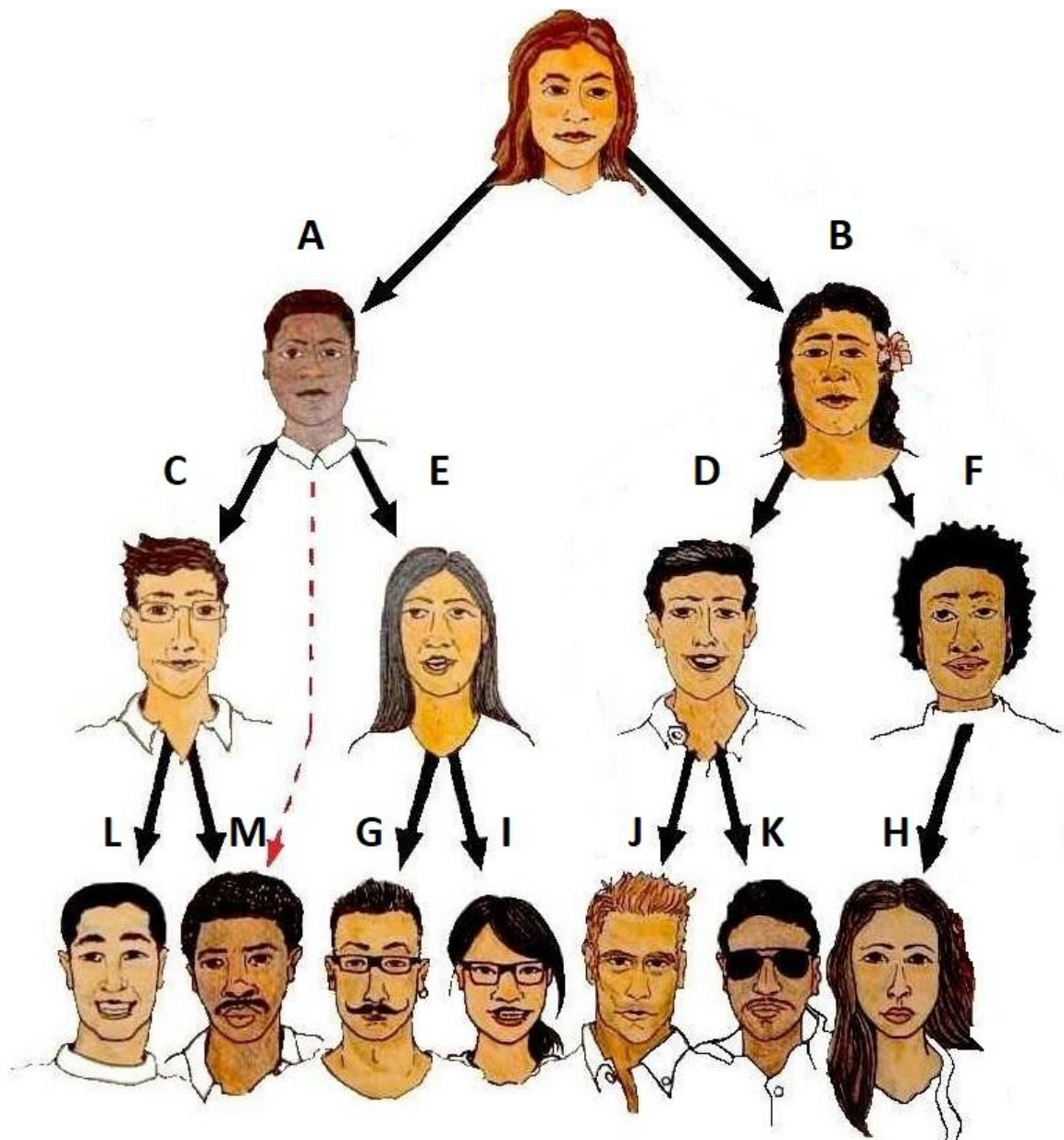
Person A sponsors his second person, resulting in a spillover because both spots on the first Level of his Business Center have been filled.

Person A's second recruit, Person M will be placed in the next available spot in Person A's own Business Center, starting from top to bottom, left to right. It happens to be in the second spot on the first Level of Person C's Business Center.

Even though Person M is placed under Person C as a spillover, Person M will be credited to Person A. Person A is still responsible for mentoring Person M. Additionally, even with two persons on Person C's first Level, Person C is still a Silver Executive, and, after generating MSR, Person C qualifies for all Business Center Commissions from the BV generated by Affiliates on just Levels 2, 4 and 6 of his Business Center.

As a Gold Executive, with two people sponsored, after generating MSR, Person A qualifies for all Business Center Commissions from the BV generated by Affiliates on Levels 2, 4, 6 and 8, his full Business Center.

On the next page is what your Business Center will look like.

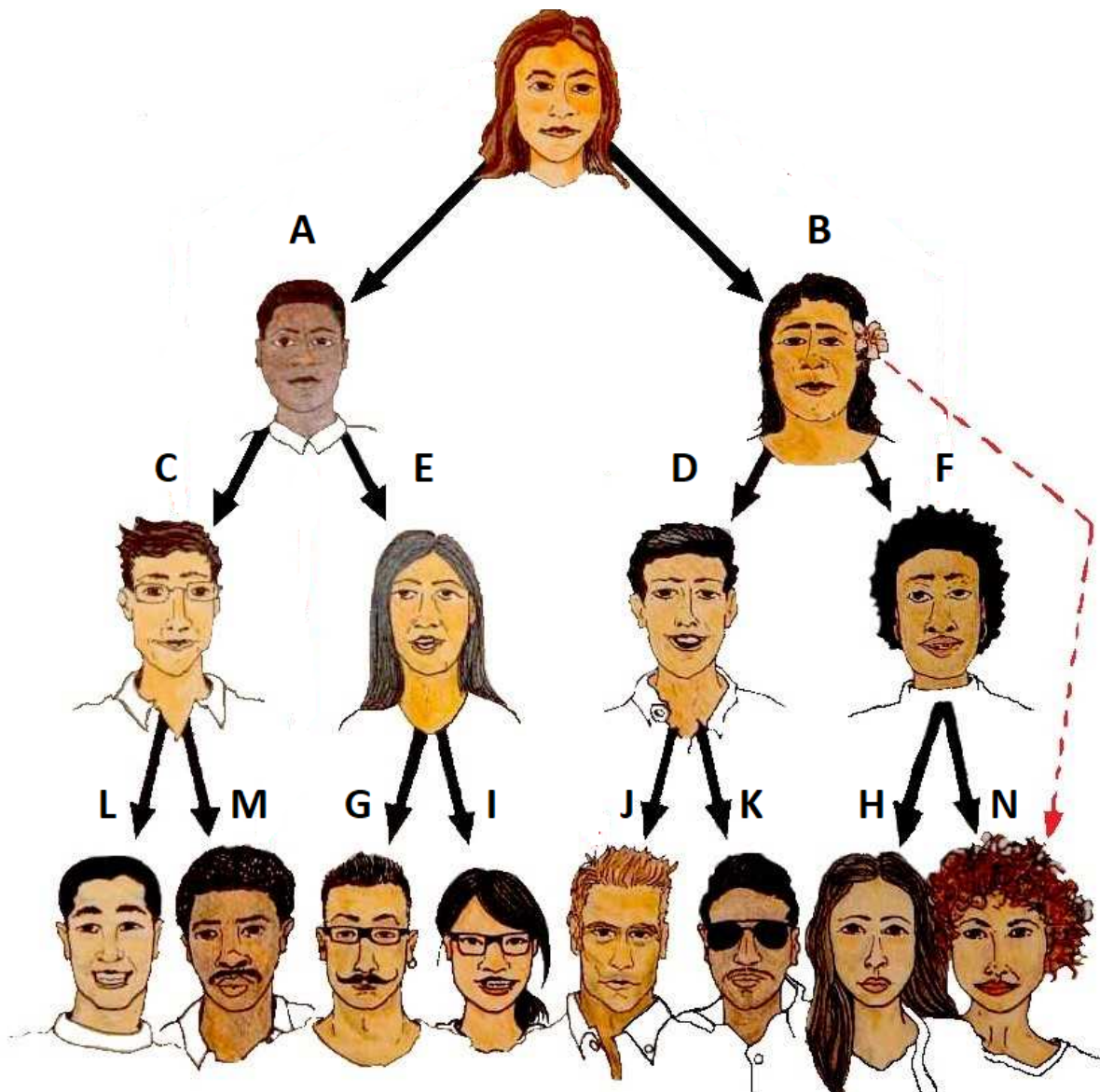




Person B sponsors her second person. Person N will be placed in the first available spot in Person F's own Business Center, starting from top to bottom, left to right. The spot happens to be under Person F, on the second position of her first Level.

Person F's first Level is filled, but even with two persons on Person F's first Level, Person F is still a Silver Executive, and, after generating MSR, Person F qualifies for all Business Center Commissions from the BV generated by Affiliates on only Levels 2, 4 and 6 of her Business Center. Person B's first two Levels are filled. All spots on your first three Levels are now filled.

Below is what your Business Center will look like.



And so on...

Your Business Center ends on the 8th level, with 256 people on that level.  
To fill out your whole Business Center, you need a total of 510 people.

Just start with sponsoring TWO Affiliates and help them sponsor TWO Affiliates each. Then teach your first two Affiliates how to help their sponsored Affiliates to sponsor their own TWO Affiliates.

It just takes TWO.